

PIONEER SCALE CO.



Cardinal's Hydraulic truck scales are in high demand lately. 8 of the last 12 truck scales that we have sold have been hydraulic. In the past, many customers would get sticker shock when presented with a quotation for a hydraulic scale. Now that hydraulic scales have been around a while the customers are noticing the reliability and cost effectiveness of a hydraulic scale. As a general rule, hydraulic scales require fewer service calls and less down time. When the customers look at the initial purchase of each truck scale and the dollar amounts of the service calls over a period of time, it is clear to see that hydraulic is the way to go.

Hydraulic truck scales are ideal for the solid waste, aggregate, chemical, grain, and construction industries because they offer a high level of protection against many of the conditions that can adversely affect truck scales. The life time warranty on the load cells is also a major benefit.



Employee Spotlight

Martha Patton

Texarkana Office Admin

How did you first learn about Pioneer Scale Company?

I was doing temp jobs and worked in the Texarkana office as a temp for two weeks. I had never heard of the company before that.

Tell us about your family.

My husband's name is Brad. We have been married for 17 years and have been together for 22 years. We dated long distance between San Antonio and Texarkana until we were married. I have one daughter, Baliee, who is 14. Two dogs, two cats and one rabbit. Yes, you will get hair on you if you come to my house.

Tell us 3 things that most people don't know about you.

I like Monster Truck shows, probably the only sport I really care for.

Got bit by a cat, ended up with a broken thumb, 23 shots in my hand and a series of rabies shots.

I've never smoked a cigarette.

What is one item on your bucket list?

To go on a cruise.

What advice would you give new hires at Pioneer Scale?

It takes a long time to learn all of the different aspects of the company. Eventually, a DB, ZX, SCA, etc....will make some sort of sense. "Yes, you really do have to do that many hours of MSHA training." You do need to have thick skin. Finally, everyone says that David is tough to work with.....it's really Matt! LOL.



Pioneer Scale sponsored baseball team the "Pioneer Braves" won first place in the 13-14 year old division. Benton branch manager's son, Kyler is on the team. Way to go!



From Keith Crews

\$500.00 bounty to anyone who brings in a new employee!! He might even throw in a cowboy hat!!